

Agenda

- 1. System-wide Financials & Stats
 - a. Financials and Observations
 - b. Financial / Revenue Cycle metrics
- 2. CCH Provider Service Financials
 - a. Operational Statistics and Observations
- 3. CountyCare Financials & Stats
- 4. Correctional Health services Financials & Stats
- 5. Cook County Department of Public Health Financials & Stats
- 6. Administration Financials
- 7. System-wide volumes/stats



Systems-wide Financials, Observations, and Revenue Cycle Metrics



Observations on Financials

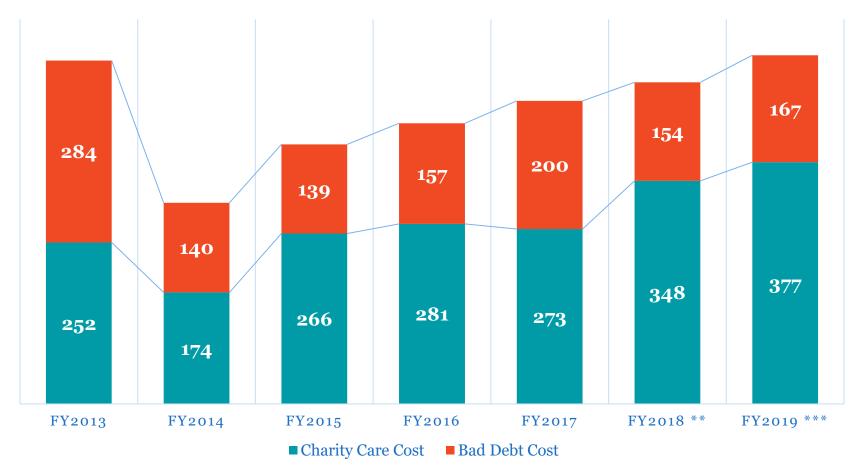
Revenues

- Net Patient Service Revenues \$506M, 6% unfavorable to target due to increasing and unsustainable growth in charity care, some lower clinical activity and lower revenue cycle activity
 - System-wide uninsured numbers
 - Captured by Visits, held at 44%
 - Captured by Charges, held at 40%
- CountyCare Capitation Revenues \$1.3B, 5% unfavorable to target due to lower than budgeted enrollment as a result of lower State/County MCO enrollment
- Other Revenues \$13M, trending to exceed FY2019 target

Expenses

Cost of Pharma - \$63M, unfavorable by 3% compared to budget and closely monitored/managed to get to target

CCH Uncompensated Care* (in \$millions)



^{*} Uncompensated Care is Charity Care + Bad Debt at cost

^{***}FY2019 projected



^{**} FY2018 Actual from Audited Financials

Income Statement for the Nine Months ending August 2019 (in thousands)

	Year-To-	Date	Variand	e
CCH Systemwide	Actual	Budget	\$	%
Operating Revenue				
Net Patient Service Revenue	506,457	536,118	(29,661)	-6%
County Care Access Payments	310,428	_	310,428	n/a
CountyCare Capitation Revenue	1,303,021	1,366,312	(63,292)	-5%
Cook County Access Payments	51,132	51,132	-	0%
Other Revenue	12,709	9,750	2,959	30%
Total Operating Rev	2,183,747	1,963,312	220,435	11%
Operating Expenses				
Salaries & Benefits	501,034	534,853	33,819	6%
Overtime	35,319	26,851	(8,468)	-32%
Contracted Labor	50,659	25,590	(25,069)	-98%
Pension*	82,446	245,522	163,076	66%
Supplies & Materials	36,615	56,270	19,656	35%
Pharmaceutical Supplies	62,633	60,621	(2,012)	-3%
Purch. Svs., Rental, Oth.	182,474	251,159	68,685	27%
External Claims Expense	1,141,001	1,062,427	(78,574)	-7%
County Care Access Expense	310,428	-	(310,428)	n/a
Insurance Expense	20,011	22,077	2,066	9%
Depreciation	26,028	26,028	-	0%
Utilities	7,385	7,414	29	0%
Total Operating Exp	2,456,034	2,318,813	(137,221)	-6%
Operating Margin	(272,287)	(355,501)	83,214	23%
Operating Margin %	-12%	-18%	6%	31%
Non Operating Revenue	148,669	194,664	(45,995)	-24%
Net Income/(Loss)	(123,618)	(160,837)	37,219	23%

*Year to Date (9 months) Pension Liability per GASB



Balance Sheet for the Nine Months ending August 2019 (in thousands)

CCH - Balance Sheet Summary	Aug 2019	Aug 2018	Variance
Current Assets			
Cash and Cash equivalents	11,844	227,258	(215,415)
Property Taxes Receivable	57,160	94,942	(37,782)
Receivables	472,239	245,303	226,936
Inventory	15,086	27,641	(12,555)
Total Current Assets	556,329	595,145	(38,816)
Refundable Deposit	55,000	50,000	5,000
Intangible Assets	20,435	30,318	(9,883)
Capital Assets	489,575	434,561	55,014
Total Assets	1,121,338	1,110,024	11,315
Deferred Outflow			
Deferred Outflow	372,465	630,938	(258,473)
Total Deferred Outflow	372,465	630,938	(258,473)



Balance Sheet for the Nine Months ending August 2019 (in thousands)

CCH - Balance Sheet Summary	Aug 2019	Aug 2018	Variance
Current Liabilities			
Cash Due to Treasurer	27,849	-	27,849
Accounts Payable	155,942	229,981	(74,039)
Accrued Salaries, wages and other liabilities	18,322	15,850	2,472
Claims payable	296,477	375,563	(79,086)
Compensated Absences	6,676	6,654	22
Pension Contribution Payable	66,386	51,274	15,113
Unearned revenue	15,726	15,985	(259)
Due to State of Illinois	-	-	-
Due to other county governmental funds	43	43	-
Due to others	6,994	-	6,994
Self-insurance claims payable	41,897	32,765	9,132
Total Current Liabilities	636,313	728,116	(91,803)
Compensated Absences	37,829	37,705	124
Self-insurance claims payable	137,913	138,832	(919)
Reserve for tax objection suits	12,342	13,003	(661)
Net pension liability	4,798,386	4,504,508	293,877
Total Liabilities	5,622,782	5,422,163	200,619
Deferred Inflow			
Deferred Inflow	757,108	561,886	195,222
Total Deferred Inflow	757,108	561,886	195,222
Net position			
Contributed Capital	500,687	445,806	54,881
Unrestricted		(4,688,893)	(697,881)
Total net position	(4,886,086)	(4,243,087)	(642,999)



Financial Metrics

Metric	As of end Aug- 18/YTD	As of end Aug- 19/YTD	CCH Target	Best Practice Target
Days Cash On Hand*	30	2	60	204.7
Operating Margin**	-5.4%	-10.1%	-5.4%	2.7%
Overtime as Percentage of Gross Salary***	7.5%	7.5%	5.0%	2.0
Average Age of Plant (Years)****	24.4	23.2	20	11.2

^{*}Days Cash in Hand – Point in time i.e. as of end of each month. Note State owed CCH **\$246.2M** in payments as of end August 2019

^{****} Average age of plant (years) (Best Practice Target)-Moody's report, August 2017 11.2 years



^{**}Excludes Pension Expense-Target based on compare group consisting of 'like' health systems: Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health. (*Best Practice Target*)-Moody's report, August 2017 2.7%

^{***}Overtime as percentage of Gross Salary - CCH target 5%, Moody's 2% Report, August 2017

Revenue Cycle Metrics

Metric	Average FYTD 2019	July-19	Aug19	Sept19	CCH Benchmark /Target	Practice
Average Days in Accounts Receivable (lower is better)	98	102	103	96	45.85 – 54.9*	
Discharged Not Finally Billed Days (lower is better)	11	12	13	12	7	5*
Claims Initial Denials Percentage (lower is better)	20%	15%	19%	21%	20%	5-10%***

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

^{***(}Best Practice Target)-American Academy of Family Physicians, 5-10% industry average



^{*} Source HFMA Key Hospital Statistics and Ratio Margins - Posted 2014

^{** (}Best Practice Target)-Moody's report, August 2017 47.8 days

Provider of Care Services Financial and Operational Statistics



CCH Provider - Income Statement for the Nine Months ending August 2019 (in thousands)

CCH Providers	Year-To-	Date	Variance		
	Actual	Budget	\$	%	
Operating Revenue					
Net Patient Service Revenue	506,457	536,118	(29,661)	-6%	
Cook County Access Payments	51,132	51,132	-	0%	
Other Revenue	11,639	8,385	3,254	n/a	
Total Operating Rev	569,228	595,635	(26,407)	-4%	
Operating Expenses					
Salaries & Benefits	418,261	422,347	4,086	1%	
Overtime	29,967	22,886	(7,081)	-31%	
Contracted Labor	45,391	23,633	(21,758)	-92%	
Pension*	67,608	205,761	138,154	67%	
Supplies & Materials	35,965	52,926	16,961	32%	
Pharmaceutical Supplies	67,881	53,119	(14,762)	-28%	
Purch. Svs., Rental, Oth.	118,842	156,982	38,140	24%	
Insurance Expense	19,481	-	(19,481)	n/a	
Depreciation	16,130	16,130	-	0%	
Utilities	7,384	7,297	(87)	-1%	
Total Operating Exp	826,910	961,081	134,172	14%	
Operating Margin	(257,681)	(365,446)	107,765	29%	
Operating Margin %	-45%	-61%	16%	26%	
Non Operating Revenue	67,915	107,949	(40,034)	-37%	
Net Income/(Loss)	(189,766)	(257,497)	67,732	26%	



CCH as a Provider - Revenue Statement for the Nine Months ending August 2019 (in thousands)

CCHHS Providers	Year-To-Date
	Actual
Gross Revenue	1,296,852
Adjustments	
Contractual Adjustments	(397,620)
Charity Adjustments	(387,428)
Total Adjustment	(785,048)
Gross NPSR	511,805
Bad Debt Allowance	(299,421)
Adjusted NPSR	212,383
GME	77,295
DSH	117,525
BIPA	99,253
Adjusted NPSR plus GME, DSH, and BIPA	506,457
Adjusted NPSR plus GME, DSH, and BIPA as a $\%$ of Gross	
Revenue	39%

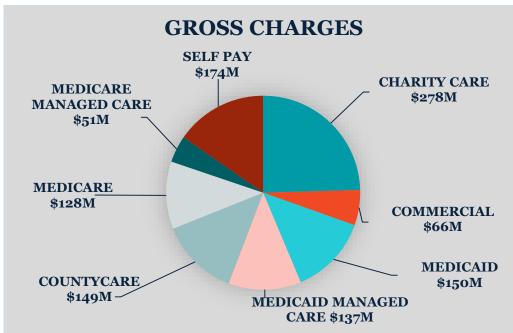


Clinical Activity Observations

- Primary Care visits are up by 10% versus FY18, and up 4% versus FY19 target
- Specialty Care visits are up by 6% versus FY18 up 1% versus FY19 target
- Surgical Cases are down by 4% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 5% versus FY18
- Length of Stay is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 2% versus FY18
- Deliveries are up by 5% versus FY18, and down 5% versus FY19 target
- CMI is up by 6% versus FY2018



Stroger Operations Overview for the Nine Months ending August 2019



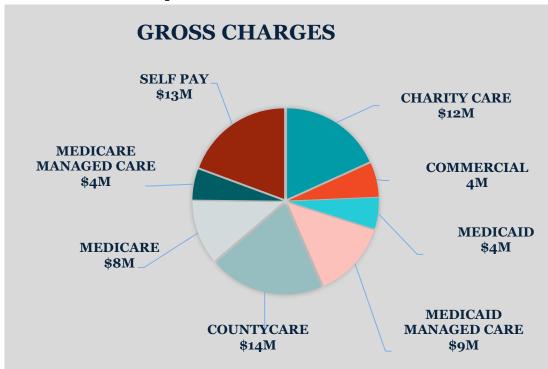
Co	m	m	er	nts:

- Targeted efforts to improve surgical volumes is ongoing, focused on improving throughput and expediting equipment purchases
- Focused efforts on reviewing observation days
- Focused efforts on long stay admissions

Inpatient/Observation-FYTD					
Measure	FY2019	FYTD Target	FY2018		
Inpatient Discharges	12,793	13,194	13,44		
- Long Stay Admissions	2,714	2,673	2,73		
- One Day Admissions	744	747	76		
Inpatient Days	66,078	64,764	66,0		
Observation Discharges	7,979	7,713	7,7		
Observation Days (Observation Discharge)	15,536	14,094	14,9		
Avg LOS (Inpatient Discharge)	5.7	5.6	5		
Average Daily Census (Inpatient & Observation)	297.9	295.7	295		
Surgical Cases	9,009	9,729	9,4		
Procedures (CPTs)					
Radiology Tests	32,241	32,216	32,2		
Deliveries	785	819	7		
Emerge	ncy- FYTD				
Measure	FY2019	FYTD Target	FY2018		
Emergency Visits (includes LWBS & Trauma)	89,609	91,305	90,7		
Adult Emergency Visits	74,525	75.194	75,5		
Peds Emergency Visits	5.172	5.149	5,2		
Trauma Visits	5,247	5,034	5,2		
LWBS - Left Without Being Seen	4,665	3,599	4,6		
Radiology Tests	74,980	76,385	76,3		
Outpatient	Clinic- FYTE)			
Measure	FY2019	FYTD Target	FY2018		
Total Registrations*	433,401	421,524	409,0		
Total Provider Visits*	266,164	257,571	252,4		
Specialty/Diagnostic/Procedure Provider Visits					
Austin (AH)	4069	4,257	4,3		
Core Specialty	7,406	7,848	7,4		
Hospital - Based	15,774	15,471	15,4		
Specialty Care / Fantus / Professional Bldg	185,722	180,576	177,8		
Total	212,971	208,152	205,1		
Primary Care Provider Visits		200,232			
	10,021	10,368	9,8		
Core	10,021				
	405	441	4		
Core		441 35,235	33,8		
Core Core Peds	405				



Provident Operations Overview for the Nine Months ending August 2019



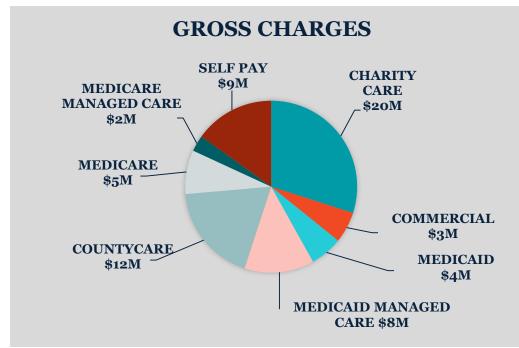
Comments:

- Leadership reviewing left without being seen in Emergency Dept.
- Sustained growth of ambulatory activity at Sengstacke

Inpatient/Observation-FYTD						
Measure	FY2019	Monthly Target	FY2018			
Inpatient Discharges	402	441	452			
- Long Stay Admissions	82	90	91			
- One Day Admissions	32	27	29			
Inpatient Days	2,405	2,250	2,271			
Observation Discharges	523	468	497			
Observation Days (Observation Discharge)	1,103	927	1,018			
Avg LOS (Inpatient Discharge)	5.8	5.3	5.3			
Average Daily Census (Inpatient & Observation)	12.8	12.2	12.0			
Surgical Cases	2,026	2,727	2,090			
Procedures (CPTs)						
Radiology Tests	282	237	237			
Emerge	ency- FYTD					
Measure	FY2019	Monthly Target	FY2018			
Emergency Visits (including LWBS)	22,538	24,624	23,323			
Adult Emergency Visits	19,996	21,645	20,544			
Peds Emergency Visits	1.089	1,332	1,293			
LWBS - Left Without Being Seen	1,453	981	1,486			
Radiology Tests	12,093	12,628	12,628			
	t Clinic- FY	· ·				
Measure	FY2019	Monthly Target	FY2018			
Total Registrations	67,858	67,032	63,879			
Amb of Prov - Specialty/Diagnostic/Procedure	•	,	•			
Provider Visits	1,188	1,825	1,820			
Sengstacke - Specialty/Diagnostic/Procedure						
Provider Visits	27,597	25,061	23,881			
Sengstacke Primary	13,101	12,555	12,172			
Sengstacke Primary Peds	670	567	452			
Radiology Tests	7726	8679	8679			



ACHN Operations Overview for the Nine Months ending August 2019



Comments:

- Sustained growth trends in Primary care and Specialty care provider visits on track to exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access
 and increasing specialty care availability at clinics

CCHC Total- FYTD					
Measure	FY2019	FYTD Target	FY2018		
Total Registrations	212,738	197,307	188,06		
Total Provider Visits	139,459	133,515	128,44		
CCHC P	rimary- FYTD				
Measure	FY2019	FYTD Target	FY2018		
Arlington Heights (AR)/Vista (VH)	10,022	8,829	8,51		
Austin (AH)	9,945	10,188	9,70		
Child Advocacy	405	423	44		
Cicero (CH)	8,391	8,613	8,32		
Cottage Grove (CG)	7,614	7,506	7,22		
Englewood (EH)	11,081	9,477	8,94		
Logan Square (LS)	11,857	10,827	10,21		
Morton East (ME)	592	702	62		
Near South (NS)	11,386	11,367	10,95		
OFHC (OF)	12,275	11,709	11,44		
Prieto (PH)	14,743	13,167	12,86		
Robbins (RH)	8,279	7,821	7,65		
Woodlawn (WH)	8,733	7,992	7,61		
Total Primary Care Provider Visits	115,323	108,621	104,51		
CCHC Specialty/Diag	gnostic/Proced	ure - FYTD			
Measure	FY2019	FYTD Target	FY2018		
Austin (AH)	316	351	34		
CDPH	8,109		-		
Cicero (CH)	594	774	76		
Logan Square (LS)	495	729	68		
Morton East (ME)	92	81	8		
OFHC (OF)	22,206	22,896	22,01		
Oral Health (OH)	7,442	3,969	3,89		
Total Specialty/Diagnostic/Procedure Provider Visits	39,254	28,800	27,79		

^{*}excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits





County Care Health Plan Financial and Operational Statistics



Income Statement for the Nine Months ending August 2019 (in thousands)

	Year to Date			
	Actual	Budget	Variance	
Member Months	2,879	3,105	(226)	
Revenue				
PMPM	1,326,979	1,396,235	(69,256)	
Hospital Supplemental Access Payments	310,428	305,338	5,091	
Total Revenue	1,637,407	1,701,573	(64,165)	
Expense				
Total Admin Expenses	57,277	62,483	5,206	
CCH Clinical Expenses				
Claims	89,641	181,474	91,833	
Pharmacy Claims	12,166	27,522	15,356	
Care Management	9,300	-	(9,300)	
Total CCH Clinical Expenses	111,107	208,996	97,889	
External Clinical Expenses				
Claims	829,927	713,079	(116,847)	
Hospital Supplemental Access Pmt	310,428	311,516	1,088	
Pharmacy Claims	226,697	243,988	17,291	
Care Management	31,165	59,080	27,916	
Care Management Analytics	5,452	8,550	3,099	
Dental Claims	27,265	31,251	3,986	
Transportation Claims	13,060	29,151	16,092	
Optical Claims	5,019	3,616	(1,404)	
Member Incentives	2,417	2,745	328	
Total External Clinical Expenses	1,451,430	1,402,977	(48,452)	
Total Clinical Expenses	1,562,537	1,611,974	49,437	
Total Expenses	1,619,814	1,674,457	54,643	
Net Income Before Rate Adjustment	17,593	27,116	(9,523)	
Medical Loss Ratio (MLR)	95%	95%	-1%	
Net Income Before Prior Period Adj/IGT	17,593	27,116	(9,523)	
IGT	23,959	29,923	(5,965)	
Amortization	6,958	6,958	-	
Net Income After IGT And Amortization	(13,323)	(9,765)	(3,558)	
Total CCH Impact	128,701	236,112	(107,412)	



CountyCare - Observations and CCH Reimbursement Rates

Comments:

- CountyCare contributes \$129M to CCH through internal capture of CountyCare business at
 CCH
- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 95% YTD
- Total membership was 318,329 as of August 2019
- Working with CCH leadership to increase Countycare members access to clinical services at CCH facilities

Correctional Health Services Financial and Operational Statistics

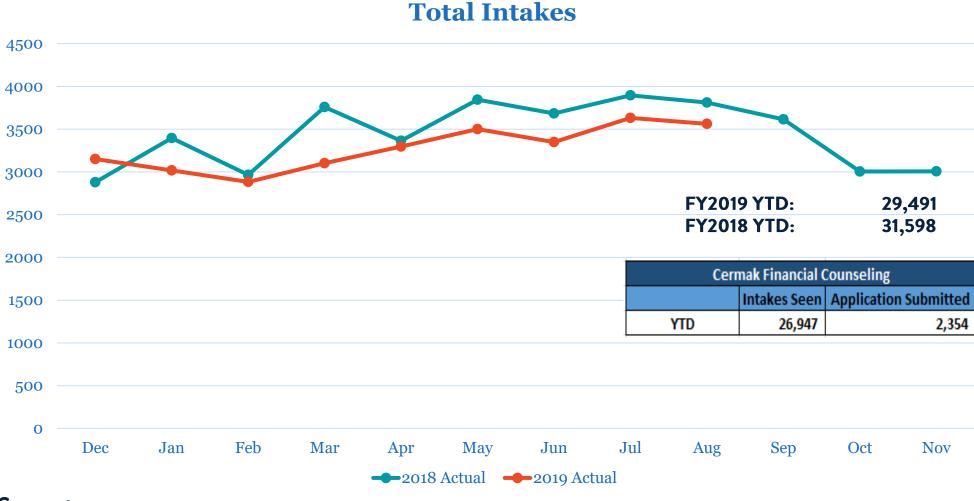


Income Statement for the Nine Months ending August 2019 (in thousands)

Correctional Health	Year-To-Date		Variance	
Services	Actual	Budget	\$	%
Total Operating Rev	154	-	154	0%
Operating Expenses				
Salaries & Benefits	45,735	51,098	5,363	10%
Overtime	4,845	3,626	(1,219)	-34%
Contracted Labor	91	52	(39)	-74%
Pension*	7,334	17,996	10,662	59%
Supplies & Materials	579	682	104	15%
Pharmaceutical Supplies	6,918	7,500	582	8%
Purch. Svs., Rental, Oth.	8,816	8,475	(341)	-4%
Insurance Expense	278	-	(278)	n/a
Depreciation	78	78	-	0%
Total Operating Exp	74,673	89,506	14,833	17%
Operating Margin	(74,519)	(89,506)	14,987	17%
Operating Margin %	na	na	na	na
Non Operating Revenue	73,249	75,330	(2,081)	-3%
Net Income/(Loss)	(1,270)	(14,176)	12,907	91%



Correctional Health Operation Overview for the Nine Months ending August 2019



Comments:

• 91% of intakes are screened by financial counselling to ensure continuity of coverage



Cook County Dept. of Public Health Financial and Operational Statistics



Income Statement for the Nine Months ending August 2019 (in thousands)

COOK COUNTY	Year-To-Date		Variance	
PUBLIC HEALTH	Actual	Budget	\$	%
Total Operating Rev	916	1,365	(449)	-33%
Operating Expenses				
Salaries & Benefits	6,666	7,754	1,088	14%
Overtime	25	5	(19)	-374%
Contracted Labor	7	15	8	54%
Pension*	1,042	2,503	1,461	58%
Supplies & Materials	12	87	75	86%
Purch. Svs., Rental, Oth.	246	1,825	1,579	87%
Insurance Expense	47	-	(47)	n/a
Depreciation	2	2	-	0%
Utilities	-	75	75	100%
Total Operating Exp	8,047	12,266	4,220	34%
Operating Margin	(7,131)	(10,901)	3,770	35%
Operating Margin %	na	na	na	na
Non Operating Revenue	1,042	1,309	(267)	-20%
Net Income/(Loss)	(6,089)	(9,592)	3,503	37%



CCDPH Operation Overview for the Nine Months ending August 2019

Public Health	Program Title	Metric	YTD Thru August 19	FY19 Target
		Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	100%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	7	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
Lead Poisoning Prevention	Program Title	Metric	YTD Thru August 19	FY19 Target
	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	66%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	59%	95%
TB Program	Program Title	Metric	YTD Thru August 19	FY19 Target
	TB Program	Number of completed Direct Observation Treatments (DOT)	94%	91%



CCH Administration Financial Statements





Income Statement for the Nine Months ending August 2019 (in thousands)

Administration	Year-To-Date		Variance	
	Actual	Budget	\$	%
Operating Expenses				
Salaries & Benefits	26,909	28,580	1,671	6%
Overtime	223	128	(96)	-75%
Contracted Labor	5,170	1,890	(3,281)	-174%
Pension*	4,239	13,928	9,689	70%
Supplies & Materials	59	468	408	87%
Purch. Svs., Rental, Oth.	1,016	8,032	7,016	87%
Insurance Expense	204	-	(204)	n/a
Depreciation	2,860	2,860	-	0%
Total Operating Exp	40,680	55,885	15,205	27%
Operating Margin	(40,680)	(55,885)	15,205	27%
Non Operating Revenue	4,239	7,28 6	3,048	42%
Net Income/(Loss)	(36,442)	(48,599)	12,157	25%

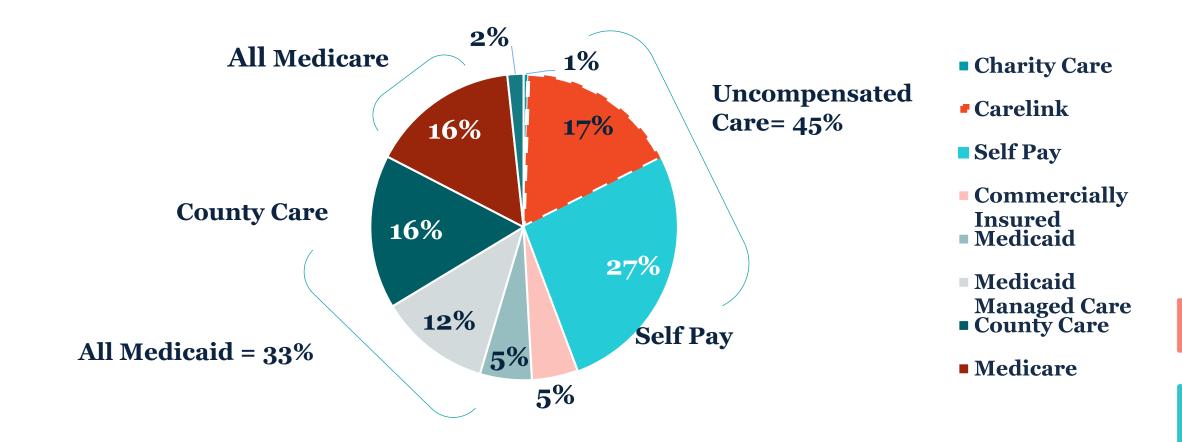
Unaudited Financial Statement



Appendix System-wide Volumes / Stats

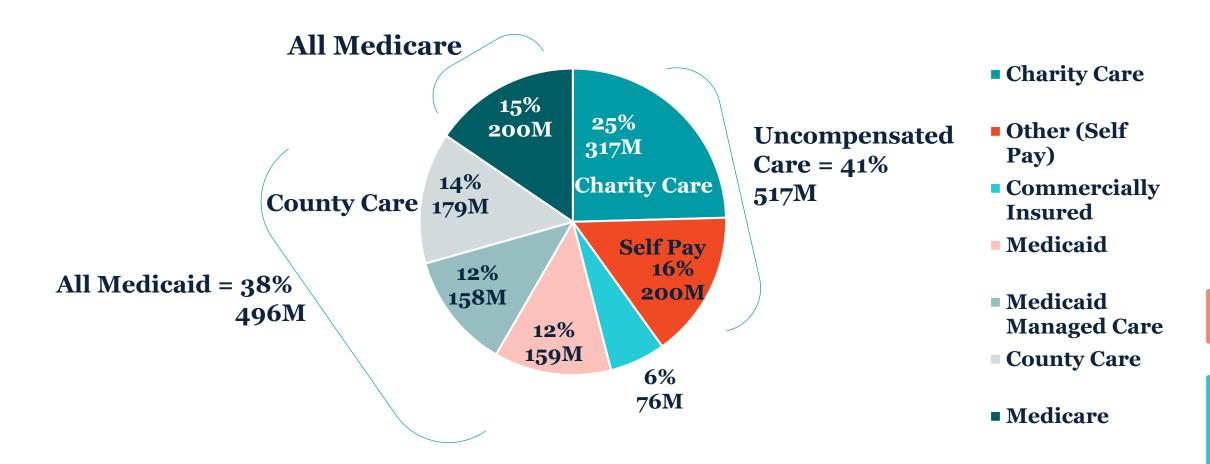


System Payor Mix By Visit as of August 2019



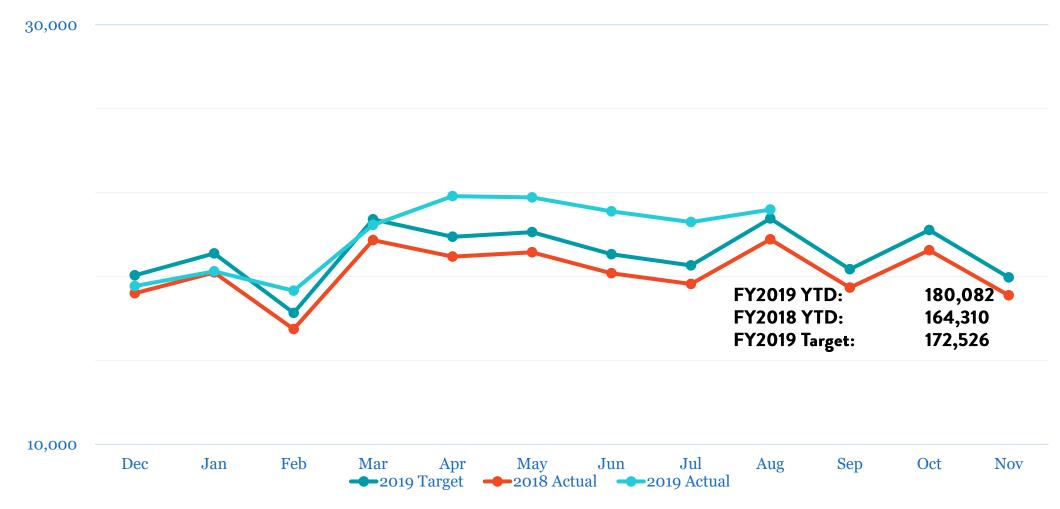


System Payor Mix By Charges as of August 2019



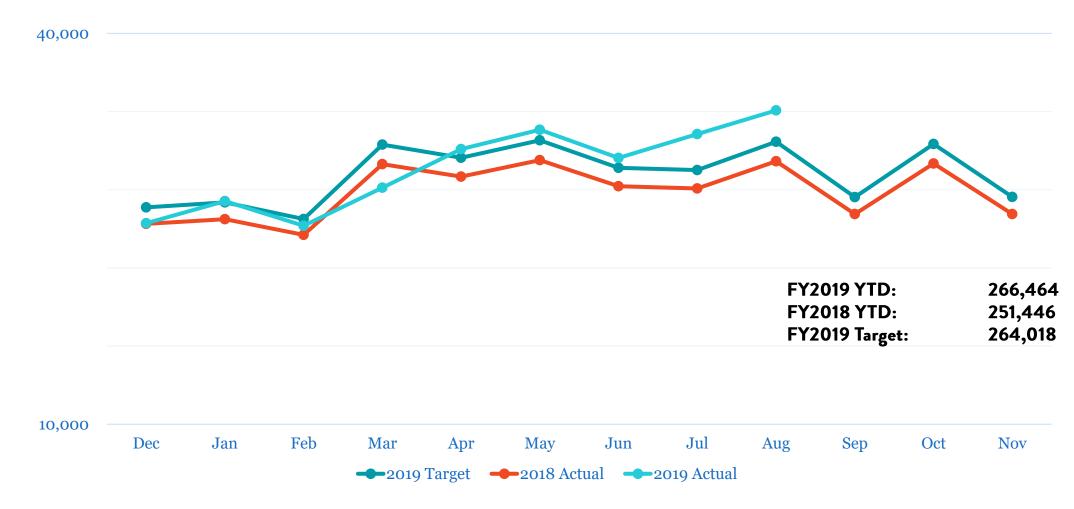


Primary Care Provider Visits



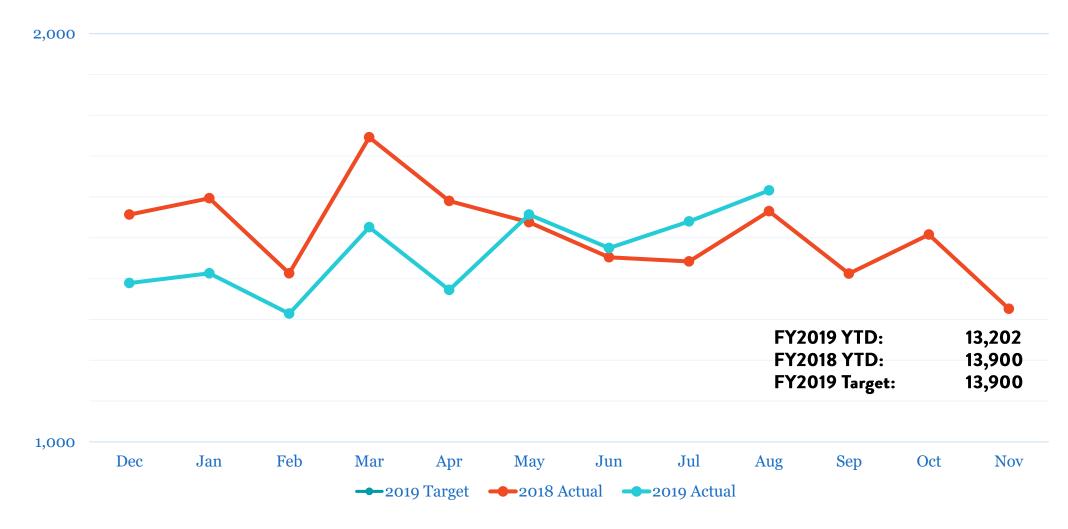


Specialty Care Provider Visits



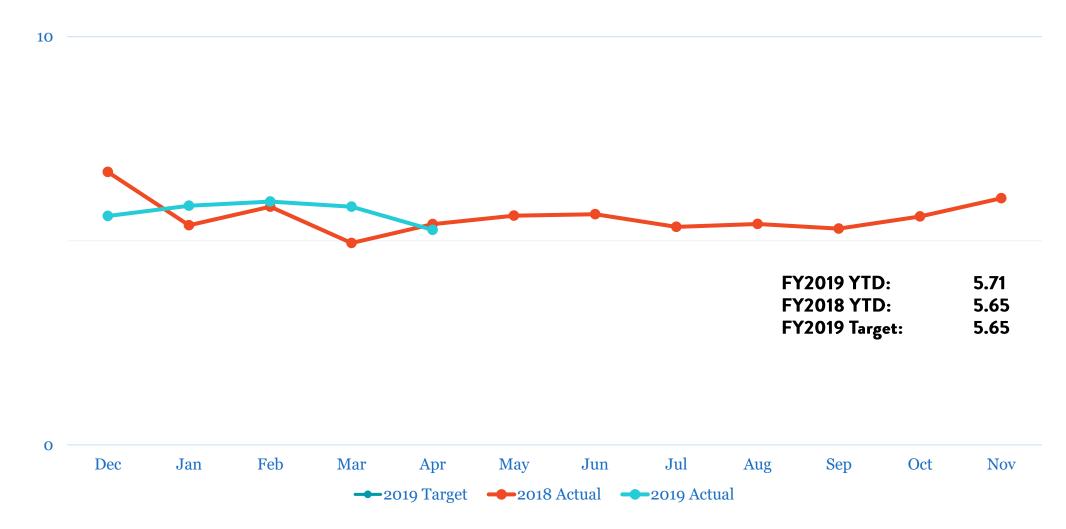


Total Inpatient Discharges



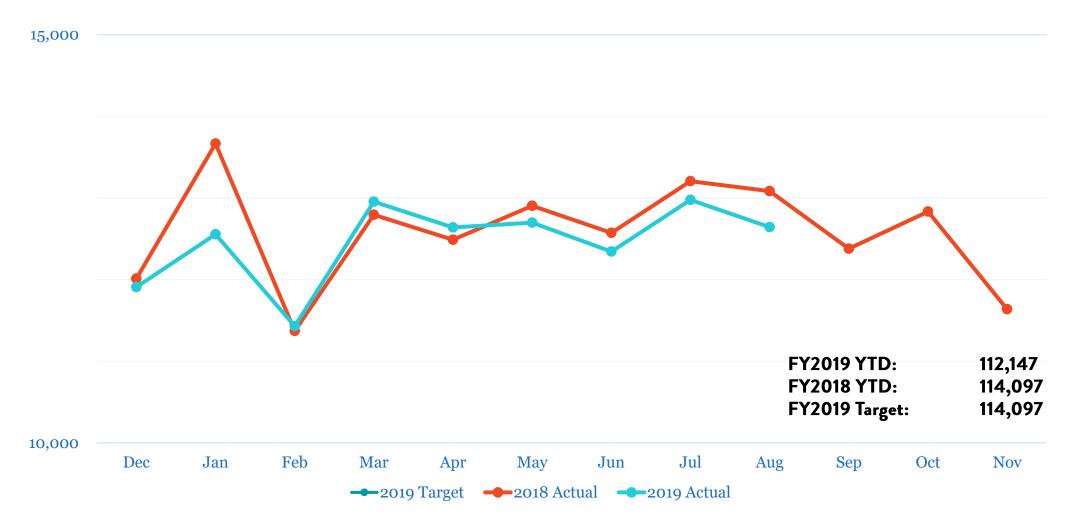


Average Length of Stay





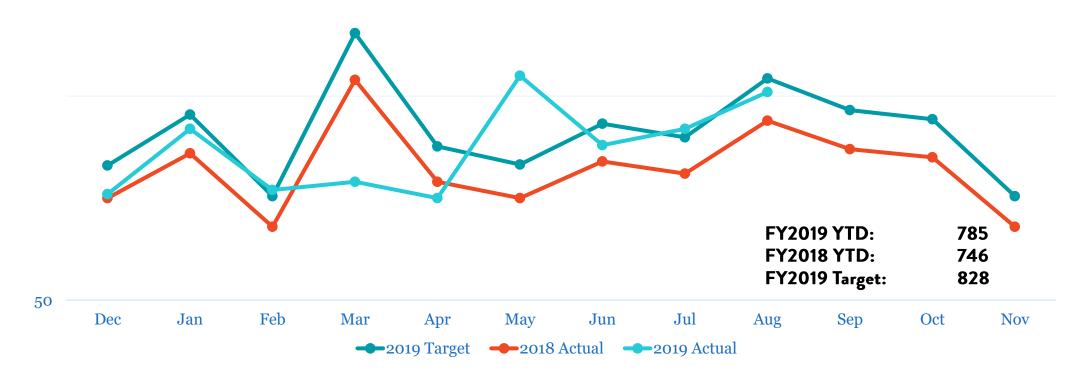
Total Emergency Room Visits





Total Deliveries





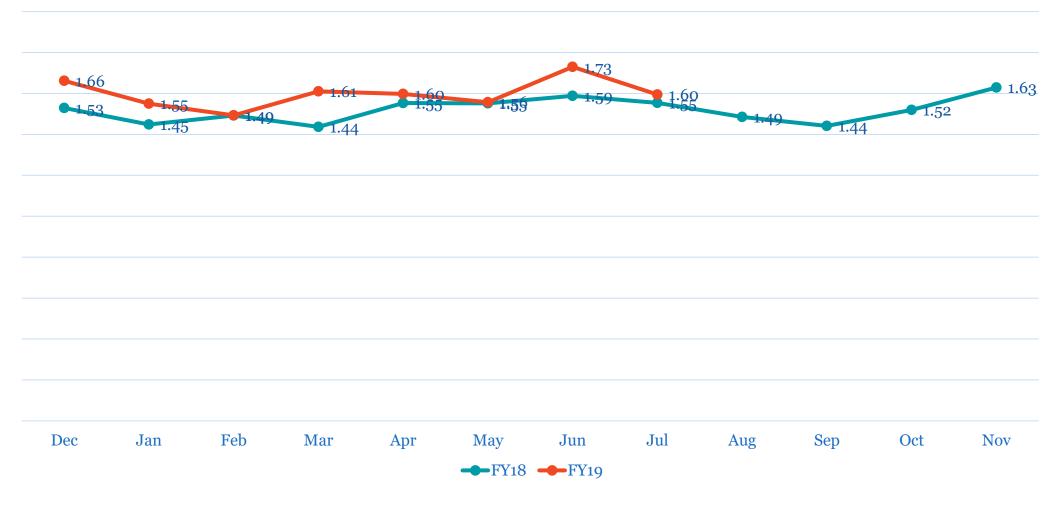


Total Surgical Cases





Case Mix Index





Questions?



